

TSA COMPARATIVE INCOME STATEMENT PAGE 1

**Trinity St Andrews UC
Comparative Income Statement**

REVENUE	Actual 01/01/2019 to 12/31/2019	Actual 01/01/2018 to 12/31/2018	change
Revenue			
Envelopes & PAR received	152,019.60	161,872.55	-9,852.95
Donations not received	2,606.23	3,700.02	-1,093.79
Godly Play offering	6.00	224.70	-218.70
Sunshine Coach received	3,494.00	1,065.10	2,428.90
Total General Fund	158,125.83	166,862.37	-8,736.54
Solar Revenue	10,642.13	9,457.12	1,185.01
UCW contribution to general account	10,000.00	10,000.00	0.00
UCW elevator reimbursed	3,999.89	3,987.93	11.96
Total UCW contribution	13,999.89	13,987.93	11.96
Thrift Shop contribution	56,800.00	44,700.00	12,100.00
Fund Raising			
Accessible Doors	0.00	16,000.00	-16,000.00
Anniversary Dinner	2,730.61	1,839.20	891.41
Chicken BBQ	4,454.05	4,234.98	219.07
Christian Education	0.00	1,025.55	-1,025.55
Outreach	0.00	0.00	0.00
Property	0.00	0.00	0.00
Other Projects	500.00	590.90	-90.90
Total Fundraising	7,684.66	23,690.63	-16,005.97
Use of Facilities			
one time only	12,110.00	11,592.54	517.46
AA	4,363.15	4,130.00	233.15
Robbie Dean centre	2,500.00	2,000.00	500.00
Admaston PC office rent	1,800.00	600.00	1,200.00
Family & Children Services	1,270.00	1,420.00	-150.00
Weddings	0.00	1,600.00	-1,600.00
Funerals	3,275.00	5,850.00	-2,575.00
Total Use of Facilities	25,318.15	27,192.54	-1,874.39
Memorials	896.00	6,015.00	-5,119.00
Discretionary	336.95	411.50	-74.55
Gift In Kind	1,013.52	0.00	1,013.52
Building & Maintenance Fund	13,359.50	13,602.00	-242.50
Total General Fund Revenue	288,176.63	305,919.09	-17,742.46
Revenue Flow Through			
M&S receipted	25,002.00	28,992.00	-3,990.00
M&S UCW	3,400.00	3,400.00	0.00
M&S Special Appeals	0.00	861.35	-861.35
Canadian Food Grains	685.00	1,658.70	-973.70
Camp Lau-ren	990.00	1,504.00	-514.00
White Gift Sunday - CPAN	1,622.50	0.00	1,622.50
Renfrew Food Bank	987.50		
RRWG	2,000.00	0.00	2,000.00
due from Library fund	219.39	541.83	-322.44
Total Revenue Flow Through	34,906.39	36,957.88	-2,051.49
TOTAL REVENUE	323,083.02	342,876.97	-19,793.95

TSA COMPARATIVE INCOME STATEMENT PAGE 2

Trinity St Andrews UC
Comparative Income Statement

	Actual 01/01/2019 to 12/31/2019	Actual 01/01/2018 to 12/31/2018	<u>change</u>
EXPENSE			
Ministry & Personnel			
Ministerial Salary	32,216.54	64,768.32	-32,551.78
Telephone Taxable Allowance	553.54	1,131.29	-577.75
Administration Wages	21,764.28	22,465.26	-700.98
Music Director & Supply	12,028.16	11,206.08	822.08
Custodian & Supply	27,127.32	20,911.04	6,216.28
Bookkeeper	2,742.23	3,982.47	-1,240.24
Ministerial Supply	6,457.44	1,953.10	4,504.34
Total Wages	<u>102,889.51</u>	<u>126,417.56</u>	-23,528.05
Travel Allowance	496.84	431.33	65.51
Study & Continuing Education	81.86	1,394.19	-1,312.33
EI Expense	1,443.26	2,490.09	-1,046.83
CPP Expense	2,810.95	4,558.02	-1,747.07
WSIB Expense	379.15	913.71	-534.56
Pension Expense	4,358.88	8,759.38	-4,400.50
Benefits Expense	3,594.17	6,193.93	-2,599.76
Total Cost of Wages	<u>12,586.41</u>	<u>22,915.13</u>	-10,328.72
Funeral & Wedding Honorarium	3,300.00	5,550.00	-2,250.00
M&P Staff Training	330.00	69.12	260.88
Total Ministry & Personnel	<u>119,684.62</u>	<u>156,777.33</u>	-37,092.71
Property & Maintenance			
Hydro	15,014.61	16,422.06	-1,407.45
Gas	10,365.65	11,954.15	-1,588.50
Water & Sewer	1,848.84	1,970.55	-121.71
Total Utilities	<u>27,229.10</u>	<u>30,346.76</u>	-3,117.66
Insurance	7,725.06	7,559.62	165.44
Elevator & Alarm maintenance	4,889.42	4,610.65	278.77
Garbage Removal Service	1,973.52	2,037.12	-63.60
Snow Removal Service	3,445.72	1,909.86	1,535.86
Cleaning & Indoor Supplies	3,696.34	3,660.06	36.28
Building Repairs	7,501.47	6,142.10	1,359.37
Capital Repairs	43,157.75	37,228.82	5,928.93
Sign Replacement & Upkeep	37.14	2,628.29	-2,591.15
Total Property & Maintenance	<u>99,655.52</u>	<u>96,123.28</u>	3,532.24
General & Administrative Expense			
Legal & Accounting	2,122.07	2,130.00	-7.93
Telephone & Internet	3,198.22	3,658.42	-460.20
Website	528.21	445.58	82.63
Office Expense	2,492.77	2,768.69	-275.92
Computer supplies & upgrades	2,521.91	1,928.67	593.24
Photocopier Lease	2,217.51	2,527.78	-310.27
Bank interest & charges	720.73	752.64	-31.91
Payroll Processing Costs (ADP)	559.92	593.76	-33.84
Council Project Fund	1,391.01	2,465.62	-1,074.61
Search Committee Expenses	499.76	0.00	499.76
Affirming Expenses	532.68	0.00	532.68
Projector / Flat Screen	0.00	1,812.24	-1,812.24
Minister's Project Fund	1,048.00	480.00	568.00
Camp Lau-ren	400.00	400.00	0.00
UCC National Assessment	12,276.00	9,836.68	2,439.32

TSA COMPARATIVE INCOME STATEMENT PAGE 3

Trinity St Andrews UC
Comparative Income Statement

	Actual 01/01/2019 to 12/31/2019	Actual 01/01/2018 to 12/31/2018	change
Conference Expenses	125.00	0.00	125.00
Stewardship	110.97	70.54	40.43
Total General & Admin Expense	<u>30,744.76</u>	<u>29,870.62</u>	874.14
Pastoral Care/Fellowship			
Advertising	823.34	524.77	298.57
Sunshine Coach	1,104.87	2,148.00	-1,043.13
Upper Room (cost less reimbursed)	20.85	14.60	6.25
Observer (cost less reimbursed)	727.70	124.65	603.05
Donation to Friends of Observer	0.00	100.00	-100.00
Cakes for special occasions	230.97	76.99	153.98
Supplies & other expenses	262.41	101.85	160.56
Total Pastoral Care / Fellowship	<u>3,170.14</u>	<u>3,090.86</u>	79.28
Worship & Music			
Bulletins Covers	476.21	383.84	92.37
Music for Choir / Congregation	181.66	856.50	-674.84
Organ & Piano Tuning	690.94	159.15	531.79
Other Expenses	984.63	93.00	891.63
Total Worship & Music	<u>2,333.44</u>	<u>1,492.49</u>	840.95
Christian Ed. & Faith Formation			
Supplies & Curriculum	165.00	294.12	-129.12
Confirmation	0.00	0.00	0.00
Godly Play Retreat	0.00	0.00	0.00
Total Christian Ed & Faith Form	<u>165.00</u>	<u>294.12</u>	-129.12
Expense Flow Through			
M&S paid to UCC	28,402.00	32,392.00	-3,990.00
M&S Special Appeals	0.00	861.35	-861.35
Canadian Food Grains	685.00	1,658.70	-973.70
Camp Lau-ren	975.00	1,404.00	-429.00
White Gift Sunday - CPAN	1,622.50	0.00	1,622.50
Renfrew Food Bank	987.50	0.00	987.50
RRWG	2,000.00	0.00	2,000.00
Library purchases	219.39	543.53	-324.14
Total Expense Flow Through	<u>34,891.39</u>	<u>36,859.58</u>	-1,968.19
TOTAL EXPENSE	<u>290,644.87</u>	<u>324,508.28</u>	-33,863.41
NET INCOME	<u>32,438.15</u>	<u>18,368.69</u>	14,069.46

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TSA BALANCE SHEET

Trinity St Andrews UC
Balance Sheet As at 12/31/2019

ASSET

Current Assets

Petty Cash	100.00	
Royal Bank General Account	80,080.19	
Special Events Account	2,480.42	
Total Cash		82,660.61
Discretionary Fund (Tangerine)	2,679.77	
Property Reserve Fund (Tangerine)	70,946.30	
HR Reserve Fund (Tangerine)	15,277.20	
Total Funds held with Tangerine		88,903.27
Account Receivable	18,941.40	
HST / GST Receivable	6,198.57	
Total Receivables		25,139.97
Prepaid Insurance		7,615.81
Inventory		870.00
Total Current Assets		205,189.66

Capital Assets

Land		124,907.37
Building - Church		4,007,662.84
Building-Mechanical Systems	299,374.06	
Depreciation-Mechanical Systems	-239,658.22	
Net Mechanical System		59,715.84
Building - Storage Shed	5,422.42	
Depreciation-Storage Shed	-5,421.74	
Net Storage Shed		0.68
Solar Panels	76,457.72	
Depreciation-Solar Panels	-25,804.49	
Net Solar Panels		50,653.23
Total Capital Assets		4,242,939.96

Furnishing, Fixtures & Equipment

Furnishings: Furniture/Plaques	59,253.09	
Depreciation-Furnishings	-29,396.44	
Net Furnishings		29,856.65
Ceremonial: Communion Ware	12,322.04	
Depreciation-Ceremonial	-4,927.12	
Net Ceremonial		7,394.92
Removable Fixtures	8,287.72	
Depreciation - Removable Fixtures	-4,290.06	
Net Removable Fixtures		3,997.66
Equipment: Office & Visual Aids	19,701.84	
Depreciation-Office & Visual Aids	-18,828.75	
Net Office & AV Equipment		873.09
Equipment: Lawn Tractor	1,091.34	
Depreciation-Lawn Tractor	-327.39	
Net Lawn Tractor		763.95
Organ / Piano / Instruments		169,666.92
Art Work		25,000.00
Total Capital Assets		237,553.19

TOTAL ASSET

4,685,682.81

BALANCE SHEET PAGE 2

Trinity St Andrews UC
Balance Sheet As at 12/31/2019

LIABILITY

Current Liabilities

Accounts Payable		10,841.37
Vacation Payable		2,388.31
EI Payable	444.24	
EI Payable ADP	0.00	
CPP Payable	808.68	
CPP Payable ADP	0.00	
Income Tax Payable	0.00	
Income Tax Payable ADP	0.00	
Total Receiver General		1,252.92
WSIB Payable		0.00
ADP Pension Payable		0.00
ADP Benefits Payable		-0.03
HST Payable		153.19
Total Current Liabilities		14,635.76

Special Gifts Transfer

due to/from Special Gift Fund		-6,214.31
Total Due to/from Special Gift Fund		-6,214.31
TOTAL LIABILITY		8,421.45

EQUITY

Equity

Discretionary Fund		2,679.77
Human Resources Fund		137.43
Property Reserve Fund		47,167.65
Retained Earnings - Previous Year		4,594,838.36
Current Earnings		32,438.15
Total Equity		4,677,261.36
TOTAL EQUITY		4,677,261.36

LIABILITIES AND EQUITY

4,685,682.81

** this report is a draft generated internally, the final Balance Sheet figures will be updated by MacKillican & Associates*

TSA PROPOSED BUDGET

Trinity St Andrews UC Budget for 2020			
	As of Dec 31, 2019	Actual 2019 Budget	2020 Budget
Revenue			
Envelopes & PAR receipted	152,019.60		
Donations not receipted	2,606.23		
Godly Play offering	6.00		
Sunshine Coach receipted	3,494.00	1,000.00	
Total General Fund	158,125.83	170,000.00	165,000.00
Solar Revenue	10,642.13	10,000.00	10,000.00
UCW contribution to general account	10,000.00		
UCW elevator reimbursed	3,999.89		
Total UCW contribution	13,999.89	14,000.00	14,000.00
Thrift Shop contribution	56,800.00	40,000.00	50,000.00
Fund Raising			
Anniversary Dinner	2,730.61	2,500.00	3,000.00
Chicken BBQ	4,454.05	4,000.00	4,500.00
Christian Education	0.00	1,000.00	
Outreach	0.00		
Property	0.00		
Other Projects	500.00		
Total Fundraising	7,684.66	7,500.00	7,500.00
Use of Facilities			
one time only	12,110.00		
AA	4,363.15		
Robbie Dean centre	2,500.00		
Admaston PC office rent	1,800.00		
Family & Children Services	1,270.00		
Weddings	0.00		
Funerals	3,275.00		
Total Use of Facilities	25,318.15	20,000.00	24,000.00
Memorials	896.00	2,000.00	2,000.00
Discretionary	336.95		
Gift In Kind	1,013.52		
Endowment Interest		8,000.00	
Building Fund	13,359.50	12,000.00	12,000.00
Total General Fund Revenue	288,176.63	284,500.00	284,500.00
Revenue Flow Through			
M&S receipted	25,002.00	26,600.00	26,600.00
M&S UCW	3,400.00	3,400.00	3,400.00
Canadian Food Grains	685.00		
White Gift Sunday - CPAN	2,610.00		
RRWG	2,000.00		
Camp Lau-ren	990.00		
due from Library fund	219.39	500.00	500.00
Total Revenue Flow Through	34,906.39	30,500.00	30,500.00
TOTAL REVENUE	323,083.02	315,000.00	315,000.00

BUDGET PAGE 2

Trinity St Andrews UC			
Budget for 2020			
	As of Dec 31, 2019	Actual 2019 Budget	2020 Budget
EXPENSE			
Ministry & Personnel			
Ministerial Salary	32,216.54	63,383.57	74,000.00
Telephone Taxable Allowance	553.54	1,107.08	1,128.00
Administration Wages	21,764.28	21,986.69	22,400.00
Music Director & Supply	12,028.16	11,128.62	11,425.00
Cleaning Staff & Supply	27,127.32	27,416.00	27,425.00
Bookkeeper	2,742.23	3,500.04	3,000.00
Ministerial Supply	6,457.44	2,000.00	2,000.00
Total Wages	102,889.51	130,522.00	141,378.00
Travel Allowance	496.84	500.00	500.00
Study & Continuing Education	81.86	1,450.00	2,000.00
EI Expense	1,443.26	3,500.00	3,500.00
CPP Expense	2,810.95	8,900.00	8,900.00
WSIB Expense	379.15	1,000.00	750.00
Pension Expense	4,358.88	8,600.00	8,600.00
Benefits Expense	3,594.17	6,100.00	6,100.00
Total Cost of Wages	13,165.11	30,050.00	30,350.00
Funeral & Wedding Honorarium	3,300.00	5,000.00	4,000.00
M&P Staff Training	330.00	1,000.00	360.00
Total Ministry & Personnel	119,684.62	166,572.00	176,088.00
Property & Maintenance			
Hydro	15,014.61	18,000.00	17,000.00
Gas	10,365.65	14,000.00	12,000.00
Water & Sewer	1,848.84	2,500.00	2,000.00
Total Utilities	27,229.10	34,500.00	31,000.00
Insurance	7,725.06	8,192.00	9,500.00
Elevator & Alarm maintenance	4,889.42	5,000.00	5,200.00
Garbage Removal Service	1,973.52	1,900.00	1,950.00
Snow Removal Service	3,445.72	3,000.00	7,000.00
Cleaning & Indoor Supplies	3,696.34	3,500.00	4,500.00
Building Repairs	7,501.47	10,000.00	10,000.00
Capital Repairs (furnaces 2019)	43,157.75		
Sign Replacement & Upkeep	37.14		
Total Property & Maintenance	99,655.52	66,092.00	69,150.00
General & Administrative Expense			
Legal & Accounting	2,122.07	2,200.00	2,200.00
Telephone & Internet	3,198.22	3,000.00	3,600.00
Website	528.21	500.00	550.00
Office Expense	2,492.77	2,500.00	2,500.00
Computer supplies & upgrades	2,521.91	3,000.00	2,000.00
Photocopier Lease	2,217.51	2,700.00	2,500.00
Bank interest & charges	720.73	775.00	750.00
Payroll Processing Costs (ADP)	559.92	650.00	650.00
Council / TSA Project Fund	1,391.01	2,500.00	4,500.00
Planning Sustainable Future		5,000.00	0.00
Search Committee	499.76		
Affirming Expenses	532.68	1,000.00	500.00
Minister's Project Fund	1,048.00	1,500.00	0.00
Camp Lau-ren	400.00	400.00	400.00
National Church Assessment	12,276.00	13,399.00	13,399.00
Conference Expenses	125.00		
Stewardship	110.97	750.00	250.00
Total General & Admin Expense	30,744.76	39,874.00	33,799.00

BUDGET PAGE 3

Trinity St Andrews UC			
Budget for 2020			
	As of Dec 31, 2019	Actual 2019 Budget	2020 Budget
Pastoral Care/Fellowship			
Advertising	823.34	420.00	650.00
Sunshine Coach	1,104.87	4,000.00	2,500.00
Upper Room (cost less reimbursed)	20.85	150.00	150.00
Broadview (cost less reimbursed)	727.70	125.00	125.00
Donation to Friends of Broadview	0.00	100.00	100.00
Cakes for special occasions	230.97	250.00	250.00
Supplies & other expenses	262.41	370.00	370.00
Total Pastoral Care / Fellowship	3,170.14	5,415.00	4,145.00
Worship & Music			
Bulletins Covers	476.21	400.00	400.00
Music for Choir / Congregation	181.66	100.00	200.00
Sound Board Training	0.00		
Communion Costs	0.00	100.00	100.00
Organ & Piano Tuning	690.94	650.00	800.00
Other Expenses	984.63	200.00	200.00
Total Worship & Music	2,333.44	1,450.00	1,700.00
Christian Ed. & Faith Formation			
Supplies & Curriculum	165.00	300.00	100.00
Church Picnic	0.00	400.00	
Godly Play Retreat	0.00	500.00	400.00
Total Christian Ed & Faith Form	165.00	1,200.00	500.00
Expense Flow Through			
M&S paid to UCC	28,402.00	30,000.00	30,000.00
Surplus transferred to Property Reserve*	32,000.00		
Canadian Food Grains	685.00		
Camp Lau-ren	975.00		
White Gift Sunday - CPAN	1,622.50		
RRWG	2,000.00		
Renfrew Food Bank	987.50		
Library purchases	219.39	500.00	500.00
Total Expense Flow Through	66,891.39	30,500.00	30,500.00
TOTAL EXPENSE	322,644.87	311,103.00	315,882.00
NET INCOME	438.15	3,897.00	-882.00
<i>*note: the Net Income on the previous page does not include the transfer to Property Reserve fund as highlighted in bold</i>			

TRUSTEES

Members: Barb Symington, Gary Charter, John Wilson, Garry Scott, Bert Brisco, Russell Wardell.

The Trustees orchestrated a change of investment strategy through John Wilson. We changed broker of insurance to O'Neil & Bradley, locally, from Brokerlink. The insurer, Ecclesiastical, remains the same. *Respectfully Submitted, Bert Brisco, Chair*

TRUSTEE STATEMENT

ENDOWMENT FUND

Balance Sheet as at 31 December, 2019

	2019	2018
ASSETS		
Current:		
Cash	73,408	300,329
Investments	<u>242,662</u>	<u>10,015</u>
	<u>316,070</u>	<u>310,344</u>
LIABILITIES and ACCUMULATED SURPLUS		
Accumulated Surpluses;		
CHOWN LIBRARY Fund externally restricted	10,190	10,317
MCMANUS MUSIC Fund externally restricted	1,882	1,866
ENDOWMENT Fund Internally restricted	<u>303,998</u>	<u>298,161</u>
	<u>316,070</u>	<u>310,344</u>

Statement of Revenue and Expenses

As at 31 December, 2019

Revenue:		
Contributions	-	2,000
Memorials	896	4,015
Investment Income	<u>5,049</u>	<u>- 8,943</u>
	<u>5,945</u>	<u>2,928</u>
Expenses		
Library	<u>219</u>	<u>542</u>
	<u>219</u>	<u>542</u>
Excess of revenue over expenses	5,726	3,470
Surpluses, beginning	310,344	313,814
Transfer to TSA General Fund	---	---
Surpluses ending	<u>316,070</u>	<u>310,344</u>

Note: \$896 was received through the current account & will be transferred to Endowment in 2020. \$219 will be transferred from the Library Endowment to the Current account in 2020.

TSA THRIFT SHOP

2019 was another exceptional year for the TSA Thrift Shop with a 25.4% increase in net revenue resulting in a \$61,183 contribution to the Church/UCW plus \$5,680 to Community charities. The Thrift Shop continues to flourish through the tireless support of many volunteers who share treasured fellowship.

	2016	2017	2018	2019	2020 Budget
Revenue	\$38,563.20	\$42,895.45	\$55,010.75	\$68,665.09	\$71,800.00
Expenses	\$1,759.83	\$735.89	\$1,599.93	\$1,708.13	\$2,000.00
Net Revenue	\$36,803.37	\$42,159.56	\$53,410.82	\$66,956.96	\$69,800.00
Revenue incr. vs PY		11.2%	28.2%	24.8%	10.0%
Net Rev. Incr. vs PY		14.6%	26.7%	25.4%	8.8%

Charities:

- Donations are awarded to local charities at the end of each quarter with the focus on youth, seniors and community. In 2019 the charities receiving support were Camp Lau Ren (\$1,050), Renfrew & District Food Bank (\$1,300), Renfrew & Area Senior Home Support (\$1,470), and Community Living (\$1,860).

Operations:

- Hours of operation changed marginally in 2019 with the addition of two additional hours on Thursdays (now from 1 p.m. to 7 p.m.) with the support of additional volunteers. Mondays and Saturdays remain unchanged at 10 a.m. to 2 p.m. Tuesdays remain as a day for cleaning, organizing and adding new inventory.
- A written customer survey conducted in May 2019 confirmed that our signage has attracted many new and repeat customers. Customers also suggested that social media, newspaper and radio are the best options for enticing new customers.
- Although landfill waste has increased in step with donation and sales volumes, we remain committed to minimizing this impact whenever possible. Scrap metal is gratefully accepted by the Renfrew Curling Club and sold to support their activities. The Ontario Federation of Cerebral Palsy (OFCP) picks up unsaleable household items and books weekly. Paperback books unsuitable for sale or re-donation are recycled. Clothing unsuitable for sale is picked up weekly by Clothing for Charity Ltd. Soiled or unsuitable clothing appropriate for rags are reprocessed by Jennifer Cooke, our volunteer from Community Living. During the winter months the Thrift Shop provides the Sunshine Coach for Jennifer's transportation. The rags generated by Jennifer's diligent efforts are packed and sold by Scott and Sons Hardware who generously donate the proceeds to the Thrift Shop.

Advertising:

- New avenues for advertising are investigated and trialed on an ongoing basis. New signage was installed in the Shop windows to increase visibility from the street.
- Marion Eidsness, the host of "Seniors in Our Community" on Valley Heritage Radio, interviewed Mary Ann Maynard and Linda Boldt for a segment that aired in January 2020.
- A major newspaper ad was placed in the Eganville Leader for outreach to surrounding areas such as Cobden, Douglas and Eganville.
- The Facebook page was fully revamped to create a new branding style by Lainy Boldt and postings have also been extended to Instagram.
- Deb McDermid, our Office Administrator, kindly posts special events on the TSA web page.
- A Fall Open House Event with free hot apple cider, cookies, gift basket draw, and photo booth was very successful and brought in a sizeable crowd.

Operational Improvements:

- Much needed shelving was added to the storage room as proposed, designed, and skillfully constructed by enthusiastic church volunteers. This major improvement has provided invaluable extra space for tubs of out of season clothing.
- A portable vacuum cleaner was purchased to replace a worn-out unit.

Other Highlights:

- The Thrift Shop staffed by our male volunteers opened during the Tea and Talent Sale with good success.
- Gift basket draws continued to be offered on special days.
- Special donations of clothing to individuals in crisis are offered on an ad hoc basis.

Governance:

TSA Thrift Shop Committee members included Linda Boldt (Chair), Susan Humphries (Vice Chair), Kevin Box (Treasurer), Ellen Groenewoud (Secretary), Russell Wardell (ex officio – partial year), John Cooke, Jeff Scott, Mary Ann Maynard, and Marion Eidsness.

Note: The question of paying HST was raised and investigated by Governance. It was confirmed that because TSA Thrift Shop is a function of the church which is a charitable organization and retails only used inventory there is no requirement to pay HST.

Respectfully submitted, Linda Boldt, Chair, Thrift Shop Committee

TSA THRIFT SHOP FINANCIALS

TSA THRIFT SHOP

2019 YEAR END REPORT TO THE CONGREGATION

For the period 1 January to 31 December 2019

\$56,800 was given to TSA United Church (2018: \$44,700)

\$5,680 was given to 4 Charities (2018:\$4,550)

\$4,383.45 was given to the UCW to reimburse for sales on Saturdays that they operated and half of the Thrift Shop sales on the day of the Tea and Talent Day (2018: \$ 4,125.65)

Number of days open: 146 (2018: 145)

Average number of customers per day: 67 (2018:56)

Average sales per day: \$470.31 (2018: \$379.38)

Average sale per customer: \$6.98 (2018: \$6.75)

Net sales for the year: \$66,956.96 (2018: \$53,410.82)

Net sales for the year were up \$13,546 from 2018 with 1 more day open in 2019

Total given to the Church for the year was \$56,800(Budget: \$55,600)

Total customers for the year: 9,832 (2018: 8,151)